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TECHCROSS NEWS

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Providing Right Solutions For Your Ships

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News 01. Techcross takes the first step towards defect-free products and customer satisfaction



Techcross held the 'reliability laboratory & training center opening ceremony' on November 21 at its Busan factory in Gangseo-gu, Busan. More than 70 representatives from major Korean customers and testing agencies visited Techcross to see and celebrate the production factory which completed the expansion in August and newly established spaces. The customers toured the site after a presentation about the new facilities, and showed keen interest in the well-organized training site and quality control room.

Techcross sets its sights on producing defect-free products and thoroughly satisfying customers. Thus, Techcross is putting a lot of efforts into providing better service, and the newly established spaces are part of this effort.

The reliability laboratory is equipped with seven large-scale equipment for thermo-hygrostat test, durability test, and various measurement & analysis devices for reliable performance test. The lab is expected to help prevent problems and produce high quality products by evaluating new products or existing devices that has previously had issues. Techcross is the only company in the industry to have this level of testing available for in-house performance test.

The training center serves as an open educational space not only for the employees and customers, but also for anyone who has questions or needs training on ballast water or the treatment equipment. At the beginning of each month, applications are received from people who want training, and a variety of curriculums tailored to the learner's level will be offered. In particular, the pleasant educational environment that boosts motivation for learning as well as practical training with actual equipment and real seawater are some of the biggest strengths of the training center. Since Techcross manufactures products using electrolysis technology, the training center will help crew members improve the familiarity with equipment by allowing them experience both direct and indirect-type products. Trouble-shooting training is also included to increase the ability to solve problems that happen on a ship.

The new reliability laboratory and training center, expected to help ensure to provide better products and improved customer service, began its operation on October 1.

Event Schedule

Public Event

- March 11 ~ 13, 2020
- : Sea Japan 2020 / Toyko, Japan

TECHCROSS Event

- December 27, 2019
- : Year-End Ceremony
- January 2, 2020
- : Kick-off Meeting for the Year
- January 23 28, 2020
- : Lunar New Year's Day Holidays



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News 02. Dowa Line becomes ECS spare parts distributor next year



▲ (left) Vice President Kim from Techcross (right) Executive Managing Director Inoue from Dowa Line (Contact: Tel. +81-3-3433-7322 / E-mail. ipd-parts@dowaship.co.jp)

Dowa Line Co., Ltd., a Japanese regional AS service agency of Techcross, will sell ECS spare parts starting in the new year.

Recognizing the importance of the sales of spare parts as the volume of transactions is expected to increase due to the soaring sales of BWMSs, both companies signed a contract for ECS spare parts service in the Techcross Busan factory on December 6. With this contract, Dowa Line will become the regional distributor of spare parts and chemical in Japan, starting in January 2020, and the business will be handled by the International Project Department of Dowa Line.

Techcross now has 13 official spare parts distributors around the world, and is continuously working to maintain an advanced global service network in order to respond quickly to orders from customers.

News 03. 2020 workshop for business planning

Having had a rewarding year with the record high in sales of 180 billion KRW since its foundation, Techcross, with executives from each division and overseas branches, held a business planning workshop at the Busan factory on December 13. Each division reviewed its performance compared to the 2019 target and established a business plan in line with the 2020 management goal. In particular, with the aim of innovating a company-wide process and completing the overall quality control system in preparation for future orders expected to grow even more in 2020, they discussed ways to become a more robust Total Solutions Provider. Techcross is striving to



become the BWMS champion with an overwhelming competitive advantage by raising the value of both customers and employees.

News 04. Techcross held family day event



2019 is the year when there has been so much accomplished to be the year of the second leap forward for Techcross. The company has seen remarkable growth with sales exceeding 100 billion KRW for the first time since its inception and opened the reliability test lab and training center to improve product quality and customer service, all of which makes next year more promising. To encourage employees who had been handling increased workload, the Family Day event was held on November 9.

The Family Day event was attended by about 300 employees and their family members, including the employees living in Busan as well as the families that don't get to see each

other often because of their location. Families who attended the event said it was good to see what kind of environment their family members work in and to make memories with them through various games and events especially with their children.

Techcross is striving to create a happy workplace that provides the employee and their families with the best welfare benefits while achieving explosive sales growth.



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We would like to say thank you for your favorable support during 2019. Best wishes to you, your colleague and family in a New Year. We do our best to show all of you the better product and service in 2020.

Happy New Year!

Techcross Staff



